

EXAMPLE

SATS 1286.2011

### Annex C

#### Local Content Declaration - Summary Schedule

(C1) Tender No. GP 00111  
 (C2) Tender description: 30 and 60 seater commuter bus  
 (C3) Designated product(s) Buses  
 (C4) Tender Authority: Gauteng Purchasing Department  
 (C5) Tendering Entity name: Unibody Bus Builders (Pty) Ltd  
 (C6) Tender Exchange Rate: USD R 7.00 EU R 9.00 GBP R 12.00  
 (C7) Specified local content % 80%

**Note: VAT to be excluded from all calculations**

Calculation of local content							
Tender item no's	List of items	Tender price - each (excl VAT)	Exempted imported value	Tender value net of exempted imported content	Imported value	Local value	Local content % (per item)
(C8)	(C9)	(C10)	(C11)	(C12)	(C13)	(C14)	(C15)
GP 00010	30 Seater commuter bus	R 250,000	R 96,000	R 154,000.00	R 25,000	R 129,000.00	84%
GP 00011	60 Seater commuter bus	R 400,000	R 180,000	R 220,000.00	R 31,000	R 189,000.00	86%

Tender summary			
Tender Qty	Total tender value	Total exempted imported content	Total Imported content
(C16)	(C17)	(C18)	(C19)
400	R 100,000,000	R 38,400,000	R 10,000,000
200	R 80,000,000	R 36,000,000	R 6,200,000
	R 0	R 0	R 0
	R 0	R 0	R 0
	R 0	R 0	R 0
	R 0	R 0	R 0
	R 0	R 0	R 0
	R 0	R 0	R 0

Signature of tenderer from Annex B

Date: \_\_\_\_\_

(C20) Total tender value R 180,000,000  
 (C21) Total Exempt imported content R 74,400,000  
 (C22) Total Tender value net of exempt imported content R 105,600,000  
 (C23) Total Imported content R 16,200,000  
 (C24) Total local content R 89,400,000  
 (C25) Average local content % of tender 84.66%

Annex D

Imported Content Declaration - Supporting Schedule to Annex C

(D1) Tender No.	GP 00111
(D2) Tender description:	30 and 60 seater commuter bus
(D3) Designated Products:	Buses
(D4) Tender Authority:	Gauteng Purchasing Department
(D5) Tendering Entity name:	Unibody Bus Builders (Pty) Ltd
(D6) Tender Exchange Rate:	USD R 7.00

Note: VAT to be excluded from all calculations

EU R 9.00 GBP R 12.00

A. Exempted imported content

Exempted imported content				Calculation of imported content						Summary	
Tender item no's	Description of imported content	Local supplier	Overseas Supplier	Foreign currency value as per Commercial Invoice	Tender Exchange Rate	Local value of imports	Freight costs to port of entry	All locally incurred landing costs & duties	Total landed cost excl VAT	Tender Qty	Exempted imported value
(D7)	(D8)	(D9)	(D10)	(D11)	(D12)	(D13)	(D14)	(D15)	(D16)	(D17)	(D18)
GP 00010	Drive Train	MBSA	MB - Germany	\$12,000	R 7.00	R 84,000	R 8,000	R 4,000	R 96,000	400	R 38,400,000
GP 00011	Drive Train	MBSA	MB - Germany	€18,000	R 9.00	R 162,000	R 10,000	R 8,000	R 180,000	200	R 36,000,000
(D19) Total exempt imported value											R 74,400,000

This total must correspond with Annex C - C 21

B. Imported directly by the Tenderer

Imported directly by the Tenderer				Calculation of imported content						Summary	
Tender item no's	Description of imported content	Unit of measure	Overseas Supplier	Foreign currency value as per Commercial Invoice	Tender Rate of Exchange	Local value of imports	Freight costs to port of entry	All locally incurred landing costs & duties	Total landed cost excl VAT	Tender Qty	Total imported value
(D20)	(D21)	(D22)	(D23)	(D24)	(D25)	(D26)	(D27)	(D28)	(D29)	(D30)	(D31)
GP 00010	Instrumentation	Each	Gearmax USA	\$2,000	R 7.00	R 14,000.00	R 1,500	R 750	R 16,250.00	400	R 6,500,000
GP 00010	Air conditioner	Each	Benteler Ger	€ 500	R 9.00	R 4,500.00	R 1,000	R 500	R 6,000.00	400	R 2,400,000
GP 00011	Instrumentation	Each	Gearmax USA	\$3,100	R 7.00	R 21,700.00	R 1,750	R 800	R 24,250.00	200	R 4,850,000
GP 00011	Air conditioner	Each	Benteler Ger	€ 550	R 9.00	R 4,950.00	R 1,250	R 600	R 6,800.00	200	R 1,360,000
(D32) Total imported value by tenderer											R 15,110,000

C. Imported by a 3rd party and supplied to the Tenderer

Imported by a 3rd party and supplied to the Tenderer				Calculation of imported content						Summary	
Description of imported content	Unit of measure	Local supplier	Overseas Supplier	Foreign currency value as per Commercial Invoice	Tender Rate of Exchange	Local value of imports	Freight costs to port of entry	All locally incurred landing costs & duties	Total landed cost excl VAT	Quantity imported	Total imported value
(D33)	(D34)	(D35)	(D36)	(D37)	(D38)	(D39)	(D40)	(D41)	(D42)	(D43)	(D44)
Sheet steel	tonne	Arcelor SA	Arcelor Belgium	€ 500	R 9.00	R 4,500.00	R 250.00	R 50.00	R 4,800.00	100	R 480,000
Hinges	each	Ramsay SA	Hingus GB	€5.00	R 12.00	R 60.00	R 10.00	R 5.00	R 75.00	1,200	R 90,000
Steel tubing	tonne	Mac Steel	TTC - UK	€500	R 12.00	R 6,000.00	R 300	R 45	R 6,345.00	4	R 25,380
Other - nuts and bolts	each	Mac Steel	TTC - UK	(value too small to itemise)							R 1,620
(D45) Total imported value by 3rd party											R 597,000

D. Other foreign currency payments

Calculation of foreign currency payments					Summary of payments	
Type of payment	Local supplier making the payment	Overseas beneficiary	Foreign currency value paid	Tender Rate of Exchange	Local value of payments	
(D46)	(D47)	(D48)	(D49)	(D50)	(D51)	
Royalty payment for use of patent	Unibody	Oban USA	\$10,000	R 7.00	R 70,000	
Annual licence fees - pro-rated	Unibody	MB - Germany	€ 35,000	R 9.00	R 315,000	
Engineering support	MBSA	MB - Germany	€ 12,000	R 9.00	R 108,000	
					R 0	
(D52) Total of foreign currency payments declared by tenderer and/or 3rd party					R 493,000	

Signature of tenderer from Annex B

Date:

(D53) Total of imported content & foreign currency payments - (D32), (D45) & (D52) above R 16,200,000

This total must correspond with Annex C - C 23

Annex E

**Local Content Declaration - Supporting Schedule to Annex C**

(E1) **Tender No.** GP 00111  
 (E2) **Tender description:** 30 and 60 seater commuter bus  
 (E3) **Designated products:** Buses  
 (E4) **Tender Authority:** Gauteng Purchasing Department  
 (E5) **Tendering Entity name:** Unibody Bus Builders (Pty) Ltd

**Note:** VAT to be excluded from all calculations

Local Products (Goods, Services and Works)	Description of items purchased	Local suppliers	Value
	(E6)	(E7)	(E8)
	Sheet Steel	Arcelor	R 34,000,000
	Fabric for seats	Galvenor Textiles	R 7,750,000
	Fabric for headlinings	Galvenor Textiles	R 1,250,000
	Welding consumables	ABR Supplies	R 250,000
	Tyres and wheels	Dunlop	R 1,000,000
	Hardware items (nuts, bolts, rivets etc.)	Various local suppliers	R 500,000
	Laser cutting services	Red Hot Cutting	R 245,000
	Other goods & services (small items)	Various	R 5,000
	<b>(E9) Total local products (Goods, Services and Works)</b>		R 45,000,000

50%

(E10) **Manpower costs** (Tenderer's manpower cost) R 20,000,000 22%

(E11) **Factory overheads** (Rental, depreciation & amortisation, utility costs, consumables etc.) R 15,000,000 17%

(E12) **Administration overheads and mark-up** (Marketing, insurance, financing, interest etc.) R 9,400,000 11%

**(E13) Total local content** R 89,400,000 100%

**This total must correspond with Annex C - C24**

Signature of tenderer from Annex B

Date: \_\_\_\_\_